



PLYMOUTH LUBRICANTS

Delivering Performance Every Day

ACCOUNT APPLICATION

2255 Kerper Blvd.

Dubuque, Iowa 52001

Phone: 1-800-242-6825 / Fax: 1-563-557-1541

Accounts Receivable Dept Phone: 1-800-942-4425 ext. 143

AccountsRec@rainbolubes.com

COMPANY NAME _____

BILLING ADDRESS _____ CITY _____

STATE _____ ZIP _____ COUNTY _____

PHONE (_____) _____ FAX (_____) _____

SHIPPING ADDRESS _____ CITY _____

STATE _____ ZIP _____ COUNTY _____

PHONE (_____) _____ FAX (_____) _____

(If more than one shipping address, please attach separate sheet)

ACCOUNTS PAYABLE CONTACT _____ A/P EMAIL _____

A/P PHONE (_____) _____ A/P FAX (_____) _____

PURCHASING CONTACT _____ PURCHASING EMAIL _____

PURCHASING PHONE (_____) _____ PURCHASING FAX (_____) _____

TYPE OF BUSINESS _____ DATE ESTABLISHED _____

TYPE OF ENTITY (PLEASE CHECK ONE): SOLE PROPRIETORSHIP [] PARTNERSHIP [] CORPORATION [] OTHER []

FEIN # _____ ARE YOU SALES TAX EXEMPT? YES [] NO [] (IF YES PLEASE ATTACH CERTIFICATE)

IF INCORPORATED: STATE OF INCORPORATION _____ YEAR OF INCORPORATION _____

IF PROPRIETORSHIP: SSN# _____ HOME ADDRESS _____

CITY _____ STATE _____ ZIP _____ COUNTY _____

KEY MANAGEMENT MEMBERS AND OWNERS

TITLE

% OF OWNERSHIP

1. _____

2. _____

3. _____

BANK NAME _____ ADDRESS _____
 CITY _____ STATE _____ ZIP _____ PHONE (_____) _____
 FAX (_____) _____ OFFICER _____
 ACCOUNT TYPE CHECKING _____ SAVINGS _____ OTHER _____ ACCOUNT # _____

FOUR TRADE REFERENCES (list no less than two majors)

	<u>NAME</u>	<u>ADDRESS</u>	<u>PHONE NUMBER</u>	<u>CONTACT PERSON</u>
1.	_____	_____	_____	_____
2.	_____	_____	_____	_____
3.	_____	_____	_____	_____
4.	_____	_____	_____	_____

CREDIT CARD TO BE USED FOR GUARANTEE OF PAYMENT

CREDIT CARD TYPE (circle one) VISA MASTERCARD AMERICAN EXPRESS DISCOVER

NAME PRINTED ON CARD _____

CREDIT CARD # _____ EXPIRATION DATE _____ V-CODE _____

CARD HOLDER'S SIGNATURE _____ DATE _____

ARE YOU INTERESTED IN RECEIVING ELECTRONIC STATEMENTS VIA EMAIL? [] YES [] NO

ARE YOU INTERESTED IN RECEIVING ELECTRONIC INVOICES VIA EMAIL? [] YES [] NO

EMAIL ADDRESS _____

ARE YOU INTERESTED IN SETTING UP EFT OR ACH PAYMENTS? [] YES [] NO

The above information is provided for the purpose of extending credit to our company on the terms of net 10 days from statement date. To the best of our knowledge and belief, the information is accurate and may be relied upon in making your credit decision. We authorize our bank and suppliers to furnish you any information necessary to complete your evaluation of our credit history.

We fully understand that your credit terms are net 10 days from statement date and agree that if I/we are past due, Rainbo Oil Company is hereby authorized to charge the past due amount on the above credit card. I agree this is a current credit card authorized to use and remain open. In addition to being an open account, the unused balance is available and will remain available to cover the full amount of any past due amount.

In addition I understand any form of reimbursement due as a result of vendor agreements will be applied to receivable balance if customer is in arrears. Co-op claims will not be paid to any customer whose receivable is in arrears. If the account is brought current within 60 days of ad date, claims will be accepted.

AUTHORIZED SIGNATURE _____ DATE _____

PRINTED NAME _____ TITLE _____

ESTIMATED MONTHLY PURCHASES _____ REQUESTED CREDIT LIMIT _____

SALESPERSON _____ WAREHOUSE _____

AUTHORIZED APPROVING REPRESENTATIVE _____



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CREDIT TERMS AND PAYMENT POLICY

- Terms are Net 10 Days from statement date.
- Unpaid finance charges will be treated as any other charges to the account. Any finance charge levied on the account is expected to be paid in full by the date of the statement. The non-payment of a finance charge will place the account on C.O.D.
- All special requests, dated billings, and/or adjustments to an account must have proper paperwork completed for request and approved by the finance department.
- All new customers must complete the proper credit application and be approved through our Accounts Receivable department.
- All accounts that reach the 61 to 90 day status after the Net 10 Days agreed to are surpassed will be placed on a delivery hold and receive communication from our Accounts Receivable department. If the balance expected is not paid by the next statement run the account status will be turned to C.O.D. following one last phone call giving a final date for payment.
- Any accounts with payment returned for insufficient funds will be charged a \$25 fee.
- Customers who have been switched to C.O.D. will be given ONE chance. The first time a customer is put on C.O.D. status they will be allowed to charge when the entire account is paid in full (including all finance charges). The second time a customer is placed on C.O.D status, they will not be able to obtain credit again.
- Reimbursements due as a result of vendor agreements will be applied to receivable balance if customer accounts receivable is in arrears.
- All new customers who have been in business for less than 1 year will be setup as C.O.D. Credit will be extended to a customer once they have successfully made 3 delivery/payment transactions.

I have read and agree to follow these payment terms.

Authorized Customer Signature

Date